

SYSCO Operator Negotiated Supplier Agreement



Purchase Based

Contact	Supplier	Customer	
	Company Name	ABC Widgets	XYZ Deli
	Supplier Rep Authorizing Agreement:	John Doe	<<< Supplier Rep to sign under their name if not submitting electronically
	Phone	941-721-1450	
	Email Address	jdoe @ abcwidgets.com	

Coverage	Distributor Locations / City	Customer Location(s) / City
	Who is covered by this agreement? <i>If not "All", provide specific location or city information.</i>	All SYSCO locations servicing customer

Terms	Begin Date - MM/DD/YY	4/1/09	Slashes required on begin and end dates
	Expiration Date MM/DD/YY	10/31/09	Must use Full calendar month; i.e., 31st for May, 30th for June
	Renewal Notice Due Date	Expected 30 days PRIOR to EXPIRATION	Please avoid June and December end dates when writing deals
	Rebate Basis	<input type="radio"/> Dollars Off / Allowance Per LB / Case	
	" "	<input checked="" type="radio"/> Gtd FOB	
	" "	<input type="radio"/> Gtd DELIVERED	
	If Gtd FOB, Specify Ship Pt	RDC/Alachua	Plant-location, Warehouse-location, RDC-Alachua
Non-Stock Included	<input checked="" type="radio"/> YES <input type="radio"/> NO	Special Orders, Remote Stock Supplier to detail items on "Item" tab	
Distributor Label Included	<input checked="" type="radio"/> YES <input type="radio"/> NO	Supplier to detail items on "Item" tab.	

Billing	SEND BILL-BACK TO:	<input type="radio"/> Supplier <input checked="" type="radio"/> Broker <input type="radio"/> Electronic Billing	
	Supplier / Broker Name	EZ's Broker	
	Bill-Back Address	123 A Plus Street	
	Bill-back City	Tampa	
	Bill-back State and Zip	FL	
	Attention of:	Suzie Q	
	Bill-back Frequency	<input checked="" type="radio"/> Monthly <input type="radio"/> Quarterly	Frequency of Bill-Backs to supplier/broker
Corporate Billed Supplier	<input checked="" type="radio"/> YES <input type="radio"/> NO	Yes, if our purchases are billed via SYSCO corp	

**GO TO "ITEMS" TAB**      ⇨⇨⇨⇨⇨⇨⇨⇨⇨

Customer	XYZ Deli	Begin-MMDDYY	4/1/09
Supplier	ABC Widgets	Expiration-MMDDYY	10/31/09

UPC	MP	SUPC	Brand/ Label	Description	Pack/ Size	Contract \$	Catch Wt-Y/N
		1234567	SYSCO	Widget Red 5"	10/100	\$ 25.00	N
		5678910	ABC	Widget Red 7"	10/100	\$ 16.00	N

For guaranteed cost programs, please define only the net customer cost to the SYSCO operating company. This will be the base cost on which the SYSCO contracted customer margin will be applied. (If your contract is FOB, this cost plus freight will be the base cost.) Please refrain from quoting a bill-back amount, the SYSCO list or bracket price (Customer contract price should not be contingent on SYSCO operating company purchase patterns.) Please refrain from calculating end-user invoice price, as margin, fee and rounding errors may occur.